

The Best in Italy

# LABOUR 2018 Report



# TONUCCI & PARTNERS

LAW FIRM | DEPARTMENT | PRACTICE AREAS | CLIENTS

RANKING	
Average directories	legalcommunity
-	B

Solid and experienced team in advising both employers and employees in out-of-court and in-court matters of labour, pension law and industrial relations. The employment team has also a remarkable experience and specialization in the sports field, assisting sports federations, sports clubs and associations, shareholders, investment companies, agents, professional athletes for contract negotiations and any employment law issue in the world of sport.

## MARKET FEEDBACK ON THE FIRM\*

«Brilliant employment team. Precision, timing, professionalism. I chose to work with this firm because of its very good reputation as one of the best ranked law firms in Italy».

«Excellent firm. Broad range of professionals covering the major areas of law. Large law firm but flexible and with rates that are highly competitive».

## THE MOST FREQUENTLY CITED LAWYERS THIS YEAR

**Cristina Mazzamauro:** «Experienced, responsive and extremely accurate. Great analysis and problem-solving skills».

«She is a brilliant lawyer: strong legal skills, patience with our multinational organization, ability to interact with us and understand our needs».

«Very good work. She is always available and flexible according to our business needs. She is able to meet our expectations in terms of legal services and costs».

LAWYERS PRACTICE AREAS AND MARKET FEEDBACK	Ranking	PRACTICE AREAS										
		Industrial/trade union relations	Litigation	Non-contentious/advisory	Agency agreements	Top management	Restructuring and reorganisation	M&A and employment-related issues	Pension & Social security	Public sector employment	Sports law	Criminal employment law
<b>Cristina Mazzamauro</b>	<b>B</b>	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Other notable lawyers according to market sources	Salvatore Cosentini (Associate), Fabrizio D'Onofrio (Associate)											

\*summary of interviews with clients

# TONUCCI & PARTNERS

LAW FIRM | DEPARTMENT | PRACTICE AREAS | CLIENTS



HEAD OF DEPARTMENT

**CRISTINA MAZZAMAURO**

1

25%  
Partners

2

50%  
Associates

-

-  
Counsels

1

25%  
Trainees

## NAMES OF PARTNERS

Cristina Mazzamauro

## NOTABLE LAWYERS ACCORDING TO THE FIRM

Salvatore Cosentini (Associate)

Fabrizio D'Onofrio (Associate)



## THE FIRM'S STRENGTHS\*

1. expertise and practice in all areas of employment law;
2. technical skills, professionalism, timeliness and responsiveness;
3. knowledge and understanding of the market and the company's business;
4. presence and availability of the partners;
5. multidisciplinary team able to offer a complete range of services in domestic and cross-border operations;
6. cost-effective services.

## ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS

Industrial/trade union relations	20%
Litigation	20%
Non-contentious/advisory**	10%
Agency agreements	1%
Top management	20%
Restructuring/Reorganisation	5%
Social security	1%
Public sector employment	2%
Sports law	20%
Criminal employment law	1%

TOTAL REVENUES IN ITALY (ESTIMATE)

**26,8 € mln**

EMPLOYMENT ACTIVITIES

**10 %**

\*according to clients and market observers - \*\*includes m&a

# TONUCCI & PARTNERS

LAW FIRM | DEPARTMENT | PRACTICE AREAS | CLIENTS

PRACTICE AREA	RANKING	TEAM MEMBERS	NUMBER OF PARTNERS	NAME OF PARTNERS
Industrial/trade union relations	<b>B</b>	<b>3</b> · 75%	<b>1</b> · 100%	Cristina Mazzamauro
Litigation	<b>A</b>	<b>3</b> · 75%	<b>1</b> · 100%	Cristina Mazzamauro
Non-contentious/ advisory	<b>A</b>	<b>3</b> · 75%	<b>1</b> · 100%	Cristina Mazzamauro
Agency agreements	<b>C</b>	<b>3</b> · 75%	<b>1</b> · 100%	Cristina Mazzamauro
Top management	<b>B</b>	<b>3</b> · 75%	<b>1</b> · 100%	Cristina Mazzamauro
Restructuring and Reorganisation	<b>B</b>	<b>3</b> · 75%	<b>1</b> · 100%	Cristina Mazzamauro
M&A and employment- related issues	<b>B</b>	<b>3</b> · 75%	<b>1</b> · 100%	Cristina Mazzamauro
Pensions and Pension and Social security	<b>C</b>	<b>3</b> · 75%	<b>1</b> · 100%	Cristina Mazzamauro
Public sector employment	<b>C</b>	<b>3</b> · 75%	<b>1</b> · 100%	Cristina Mazzamauro
Sports law	<b>A</b>	<b>3</b> · 75%	<b>1</b> · 100%	Cristina Mazzamauro
Criminal employment law	<b>B</b>	<b>3</b> · 75%	<b>1</b> · 100%	Cristina Mazzamauro

The lawyers may have an active role in different practice areas.

# TONUCCI & PARTNERS

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## A. S. Roma S.p.A.



TYPE OF MATTER  
Litigation - Sports law



LEAD PARTNER  
Cristina Mazzamauro



COUNTERPARTY  
Simone Guberti, Studio Pepoli 70

Assisting A. S. Roma in an employment arbitration dispute.

## Northrop Grumman Italia S.p.A.



TYPE OF MATTER  
Non-contentious/advisory - Top management



LEAD PARTNER  
Cristina Mazzamauro



COUNTERPARTY  
-

Assisting in management reorganization.

## Arkad - ABB S.p.A.



TYPE OF MATTER  
Non-contentious/advisory



LEAD PARTNER  
Cristina Mazzamauro



COUNTERPARTY  
-

Due diligence and assistance in the constitution of the new JV company Arkad-ABB S.p.A.

**Other clients:** Ubeeqo International SAS, AST – Acciai Speciali Terni a socio Unico S.p.A. and other Italian and multinational companies of different industry sectors.